




**GILBERT & SONS**


SINCE 1952

# BUSINESS COMPANY PROFILE


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2026

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# ABOUT US

Established... in 1952 by the late Mr. M.D. Gilbert Gunaratne, GILBERT & SONS embarked on its journey as a supplier of electronic components and spare parts to both the Retail and Wholesale sectors in Sri Lanka. Initially catering to esteemed clients like Radio Ceylon, the Department of Telecommunications, the Department of Civil Aviation, and Government Stores, all of which had substantial requirements for electronic equipment and spare parts, the company gradually expanded its operations.

Over time, GILBERT & SONS broadened its scope to encompass the importation and distribution of a diverse array of electronics products. This strategic evolution saw the company diversify its product portfolio, ranging from amplifiers, horns, speakers, and cables to batteries, transformers, electronic test equipment, soldering equipment, accessories, stabilizers, and inverters.

This strategic pivot enabled GILBERT & SONS to cement its position as a dominant force in the electronics industry. Noteworthy among its achievements is the pride it takes in introducing renowned brands of Public Address equipment to the Sri Lankan market. These include GRAMPIAN and VORTEXION from the United Kingdom, HYPEX & UNIPEX P.A. Equipment from Japan, SANWA and LEADER test equipment from Japan, LITESOLD soldering equipment from the United Kingdom, and ELAC and STENTORIAN speaker systems, alongside JVC speaker systems, from the United Kingdom and Japan respectively. Through its commitment to quality, innovation, and customer satisfaction, GILBERT & SONS has emerged as a trusted name synonymous with excellence in the realm of electronics in Sri Lanka.

## COMPANY FACTS

Expanding beyond its original focus, Gilbert & Sons is now one of the pioneer PA and BGM system contractors in Sri Lanka. Gilbert & Sons, imports and distributes a wide range of electronics products, including amplifiers, horns, speakers, cables, microphones, karaoke systems, mixers, and deliver a state-of-the-art after-sales service. This strategic evolution has enabled the company to establish itself as a leader in the electronics industry.

**100+**

Finished Projects

**70+**

Years in Business

# ABOUT OUR SERVICES

From our humble beginnings, we have continually innovated and diversified, now offering a comprehensive range of products and services to the Sri Lankan market. We take great pride in our reputation for reliability and our unwavering dedication to customer satisfaction. Our mission is to continue delivering superior electronic solutions and maintaining our esteemed position within the industry.

## PA / BGM Systems

At Gilbert and Sons, we provide professional Public Address (PA) and Background Music (BGM) systems to enhance communication and ambiance in various settings.

## Conference System

Enhance communication in any setting with Gilbert & Sons' professional conference systems, featuring clear and reliable audio for seamless meetings.

## CCTV Systems

We offer advanced CCTV systems to ensure comprehensive security and surveillance for your premises.

## Networking Systems

We offer comprehensive networking systems designed to provide reliable, high-speed connectivity, ensuring seamless communication and efficient data transfer across your entire business infrastructure.

## After-Sales Service

Our commitment to after-sales service goes beyond mere support—it encompasses proactive maintenance, timely repairs, and personalized assistance.





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WHAT WE DO

# PA / BGM SYSTEMS

PA systems, or Public Address systems, are electronic sound amplification and distribution systems that allow a person to address a large group of people, whether it's in a public, commercial, or institutional setting. These systems are commonly used in venues like schools, sports stadiums, transportation hubs, and public events to deliver announcements, provide information, or broadcast music.

## Key Components of PA Systems

### Microphones:

Devices that convert sound waves into electrical signals. They are the input source for the PA system.

### Mixers:

Devices that combine, adjust, and route audio signals from multiple sources (e.g., microphones, instruments) before sending them to amplifiers and speakers.

### Amplifiers:

Boost the audio signal from the mixer to a level that can drive the speakers.

### Speakers:

Convert electrical audio signals into sound waves, projecting the sound to the audience.

### Control Units:

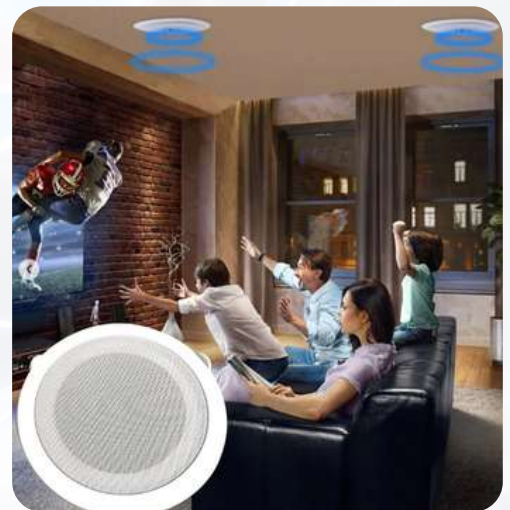
Central control units allow for the distribution and control of audio throughout multiple zones or areas in a large venue.

### Paging Systems:

Integrated into PA systems to allow for specific announcements to different areas or zones, often used in schools, hospitals, and large buildings.

### Digital Signal Processors (DSPs):

Devices that process audio signals to improve sound quality, reduce feedback, and add effects.





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## Applications of PA Systems

### **Educational Institutions:**

Used in schools and universities for announcements, emergency alerts, and assemblies.

### **Sports Arenas and Stadiums:**

Provide commentary, music, and announcements to large crowds.

### **Transportation Hubs:**

Airports, train stations, and bus terminals use PA systems to announce arrivals, departures, and important passenger information.

### **Retail and Commercial Spaces:**

Used for background music, promotional announcements, and paging staff or customers.

### **Public Events:**

Concerts, rallies, and festivals rely on PA systems to reach large audiences with clear sound.

### **Places of Worship:**

Used for sermons, prayers, and announcements to congregations.

### **Government and Military Installations:**

For communication, emergency notifications, and routine announcements.





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## Features and Considerations

### Sound Quality:

Ensuring clear and intelligible sound is critical, especially in large or acoustically challenging environments.

### Coverage Area:

PA systems need to be designed to cover the entire area where the audience is located, without leaving dead spots.

### Power Requirements:

The size of the amplifier and the number of speakers should match the venue's size and acoustic needs.

### Mobility:

Portable PA systems are available for events that require easy setup and breakdown.

### Emergency Use:

Many PA systems are integrated with emergency systems for broadcasting alerts and evacuation instructions.

### Feedback Control:

Proper setup and the use of DSPs help to minimize feedback, which can cause unwanted noise or screeching.

### User Interface:

Some PA systems come with user-friendly interfaces or remote controls for easy operation by non-technical users.



PA systems are essential in a wide variety of environments, ensuring that messages and information are delivered clearly and effectively to audiences of all sizes.





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## WHAT WE DO

# CONFERENCE SYSTEMS

Conference systems, also known as conferencing systems or communication systems, are platforms and technologies that facilitate communication and collaboration between individuals or groups in different locations. These systems are widely used in businesses, educational institutions, and other organizations to conduct meetings, presentations, training sessions, and other collaborative activities.

### Importance of Conference Systems

**Global Collaboration:**

Enables teams across different geographical locations to collaborate effectively.

**Cost Savings:**

Reduces the need for travel, saving time and money.

**Flexibility:**

Facilitates remote work, making it easier for employees to work from anywhere.

**Productivity:**

Enhances communication and collaboration, leading to increased productivity.

**Environmental Impact:**

Reduces the carbon footprint associated with travel.

Conference systems are critical tools in modern communication, enabling businesses and organizations to operate efficiently in an increasingly global and remote work environment.





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# CCTV SYSTEMS



Gilbert and Sons offer cutting-edge CCTV systems designed to revolutionize security and surveillance across diverse sectors. Our solutions provide unparalleled monitoring capabilities, enhancing safety measures and ensuring peace of mind.

Our CCTV systems include high-definition cameras with advanced features such as night vision, motion detection, and remote access. These features enable real-time monitoring and historical playback, crucial for deterring criminal activity and safeguarding assets in commercial and residential settings.

In commercial environments, our CCTV systems monitor premises, protect assets, and ensure adherence to safety protocols. They also serve as a visible deterrent, reducing the risk of theft and unauthorized access.

Gilbert and Sons offer a diverse range of CCTV products tailored to various security needs. Our selection includes cameras with high-resolution imaging, wide-angle lenses, infrared capabilities for night vision, and smart analytics for automated monitoring and alerts.

Our knowledgeable team provides personalized recommendations based on specific requirements, ensuring superior product quality and performance. We offer installation by trained technicians, maintenance, and ongoing support services to guarantee reliability and optimal system performance.



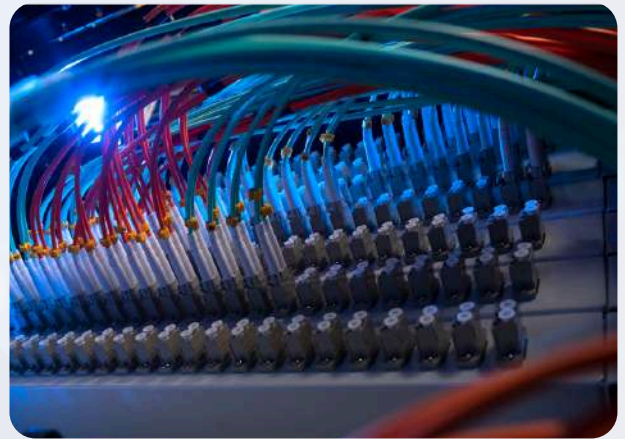


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# NETWORKING SYSTEMS

Networking systems refer to the infrastructure and protocols that allow computers, devices, and other systems to communicate with each other, share resources, and exchange data. These systems form the backbone of the internet, corporate networks, and personal home networks. Networking systems encompass various components, including hardware, software, and protocols, that work together to ensure data can be transmitted reliably and efficiently.



## Importance of Networking Systems

Networking systems are crucial for enabling communication, collaboration, and access to resources in both personal and professional settings. They form the foundation for the internet, cloud services, and modern computing. As technology evolves, networking systems continue to advance, offering faster speeds, better security, and more robust capabilities.





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# AFTER-SALES SERVICE



At Gilbert and Sons, our commitment extends beyond the initial installation. We offer comprehensive after-sales services to ensure continued satisfaction and operational excellence for our clients:

**Maintenance:**

Regular maintenance schedules to optimize system performance and longevity.

**Support:**

Dedicated support team available to address inquiries and resolve issues promptly.

**Upgrades:**

Recommendations and assistance with system upgrades to keep technology current.

**Training:**

Training programs for staff to maximize system utilization and efficiency.

**Consultation:**

Ongoing consultation to adapt systems to evolving needs and technologies.



By choosing Gilbert and Sons, you not only invest in cutting-edge technology but also in a partnership dedicated to delivering superior after-sales support and ensuring your complete satisfaction with our solutions.





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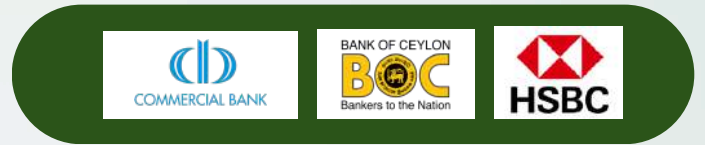


## Government Institutes

We offer specialized solutions including PA/BGM systems, CCTV systems, robust networking infrastructure, and dedicated after-sales support, ensuring efficient operations and enhanced security measures.

## Banks & Finance

We deliver comprehensive solutions including PA/BGM systems, CCTV systems, advanced networking infrastructure, and dedicated after-sales service, ensuring robust security measures and operational efficiency.



## Retail

We offer integrated solutions including PA/BGM systems, CCTV systems, advanced networking infrastructure, and responsive after-sales support, enhancing security and operational efficiency throughout the retail space.



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# OUR AGENCIES

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# GET IN TOUCH



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