



**GILBERT & SONS**

SINCE 1952

# BUSINESS COMPANY PROFILE

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## 2024



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Sri Lanka



**GILBERT & SONS**

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# ABOUT US

Established in 1952 by the late Mr. M.D. Gilbert Gunaratne, GILBERT & SONS embarked on its journey as a supplier of electronic components and spare parts to both the Retail and Wholesale sectors in Sri Lanka. Initially catering to esteemed clients like Radio Ceylon, the Department of Telecommunications, the Department of Civil Aviation, and Government Stores, all of which had substantial requirements for electronic equipment and spare parts, the company gradually expanded its operations.

Over time, GILBERT & SONS broadened its scope to encompass the importation and distribution of a diverse array of electronics products. This strategic evolution saw the company diversify its product portfolio, ranging from amplifiers, horns, speakers, and cables to batteries, transformers, electronic test equipment, soldering equipment, accessories, stabilizers, and inverters.

This strategic pivot enabled GILBERT & SONS to cement its position as a dominant force in the electronics industry. Noteworthy among its achievements is the pride it takes in introducing renowned brands of Public Address equipment to the Sri Lankan market. These include GRAMPIAN and VORTEXION from the United Kingdom, HYPEX & UNIPEX P.A. Equipment from Japan, SANWA and LEADER test equipment from Japan, LITESOLD soldering equipment from the United Kingdom, and ELAC and STENTORIAN speaker systems, alongside JVC speaker systems, from the United Kingdom and Japan respectively. Through its commitment to quality, innovation, and customer satisfaction, GILBERT & SONS has emerged as a trusted name synonymous with excellence in the realm of electronics in Sri Lanka.

## COMPANY FACTS

Expanding beyond its original focus, Gilbert & Sons now imports and distributes a wide range of electronics products, including amplifiers, horns, speakers, cables, batteries, transformers, electronic test equipment, soldering equipment, accessories, stabilizers, and inverters. This strategic evolution has enabled the company to establish itself as a leader in the electronics industry.

**100+**

Finished Project

**70+**

Years in Business

# ABOUT OUR SERVICES

From our humble beginnings, we have continually innovated and diversified, now offering a comprehensive range of products and services to the Sri Lankan market. We take great pride in our reputation for reliability and our unwavering dedication to customer satisfaction. Our mission is to continue delivering superior electronic solutions and maintaining our esteemed position within the industry.

## PA / BGM Systems

At Gilbert and Sons, we provide professional Public Address (PA) and Background Music (BGM) systems to enhance communication and ambiance in various settings.

## CCTV Systems

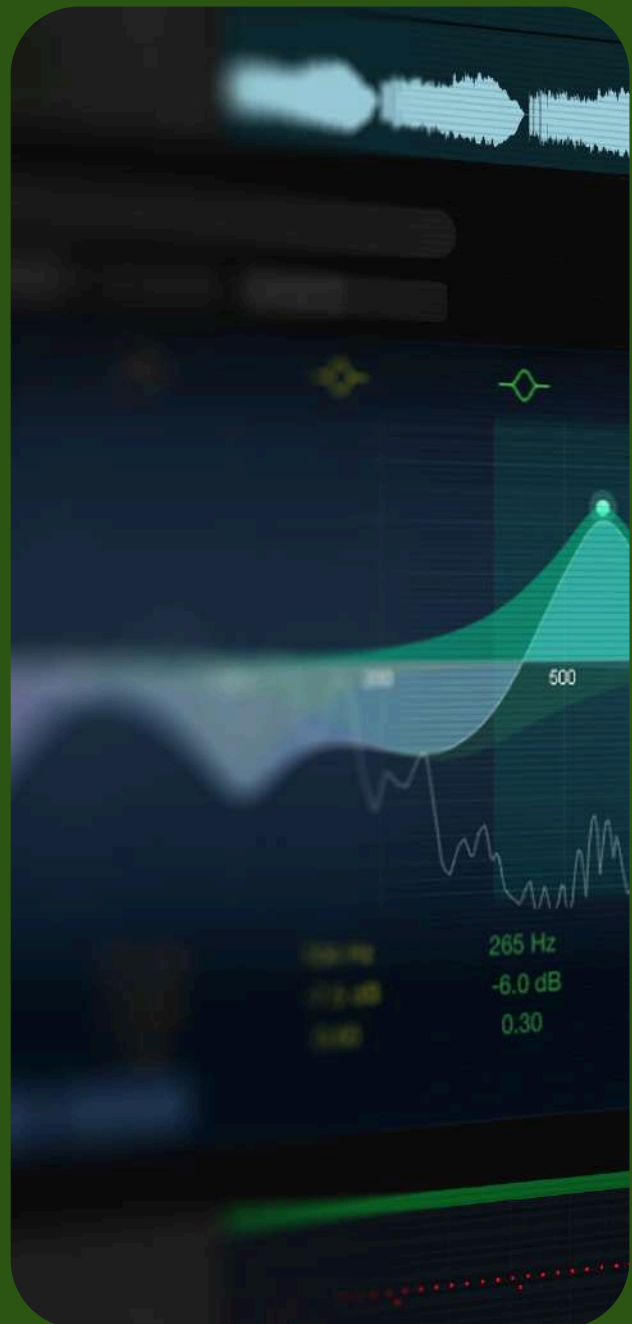
We offer advanced CCTV systems to ensure comprehensive security and surveillance for your premises.

## Networking Systems

We offer comprehensive networking systems designed to provide reliable, high-speed connectivity, ensuring seamless communication and efficient data transfer across your entire business infrastructure.

## After-Sales Service

Our commitment to after-sales service goes beyond mere support—it encompasses proactive maintenance, timely repairs, and personalized assistance.





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## WHAT WE DO

# PA / BGM SYSTEMS

Public address (PA) and background music (BGM) systems are essential components in various sectors, serving to enhance communication and ambiance simultaneously.

PA systems, comprising microphones, amplifiers, and loudspeakers, play a critical role in delivering clear messages across diverse environments like schools, transportation hubs, offices, and healthcare facilities. They ensure effective communication during routine operations and emergencies alike, facilitating orderly management of crowds and ensuring safety protocols are followed.

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They ensure effective communication during routine operations and emergencies alike, facilitating orderly management of crowds and ensuring safety protocols are followed. In parallel, background music systems complement these functionalities by creating a pleasant atmosphere in settings such as corporate lobbies, retail spaces, and entertainment venues.

Together, PA and BGM systems from Gilbert and Sons provide comprehensive solutions that meet the communication and ambiance needs of modern environments, ensuring clarity, reliability, and customer satisfaction across the board.

Our commitment to quality craftsmanship ensures that every installation enhances ambiance and operational efficiency, fostering a superior experience for clients and patrons alike.





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WHAT WE DO

# CCTV SYSTEMS



Gilbert and Sons offer cutting-edge CCTV systems designed to revolutionize security and surveillance across diverse sectors. Our solutions provide unparalleled monitoring capabilities, enhancing safety measures and ensuring peace of mind.

Our CCTV systems include high-definition cameras with advanced features such as night vision, motion detection, and remote access. These features enable real-time monitoring and historical playback, crucial for deterring criminal activity and safeguarding assets in commercial and residential settings.

In commercial environments, our CCTV systems monitor premises, protect assets, and ensure adherence to safety protocols. They also serve as a visible deterrent, reducing the risk of theft and unauthorized access.

Gilbert and Sons offer a diverse range of CCTV products tailored to various security needs. Our selection includes cameras with high-resolution imaging, wide-angle lenses, infrared capabilities for night vision, and smart analytics for automated monitoring and alerts.

Our knowledgeable team provides personalized recommendations based on specific requirements, ensuring superior product quality and performance. We offer installation by trained technicians, maintenance, and ongoing support services to guarantee reliability and optimal system performance.





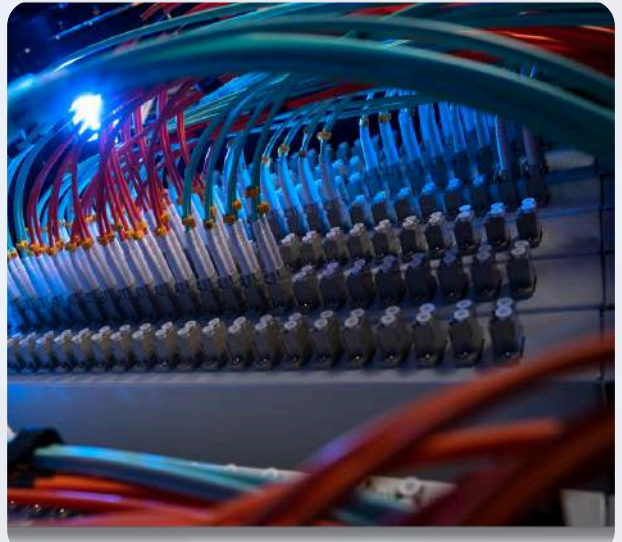
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## WHAT WE DO

# NETWORKING SYSTEMS

Gilbert and Sons specialize in providing tailored networking solutions for smart music systems, CCTV systems, conference systems, public address (PA) systems, and evacuation systems.



- **Smart Music Systems:** We ensure centralized control and seamless audio distribution across multiple zones, supporting streaming from diverse sources with enhanced reliability and management.
- **CCTV Systems:** Our networking infrastructure supports real-time monitoring, remote access, and secure video storage, optimizing surveillance operations for high-definition video and efficient data transmission.
- **Conference Systems:** We minimize latency and ensure secure connections for clear audio and video communication during meetings and presentations, enhancing collaboration and productivity.
- **Public Address (PA) Systems:** Our solutions enable centralized control for delivering clear announcements and emergency messages across large areas, ensuring reliable communication and safety.
- **Evac Systems:** Networking integration enhances real-time coordination of alarms, voice instructions, and automated notifications during emergencies, ensuring efficient and effective evacuation procedures.



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WHAT WE DO

# AFTER-SALES SERVICE



At Gilbert and Sons, our commitment extends beyond the initial installation. We offer comprehensive after-sales services to ensure continued satisfaction and operational excellence for our clients:

- **Maintenance:** Regular maintenance schedules to optimize system performance and longevity.
- **Support:** Dedicated support team available to address inquiries and resolve issues promptly.
- **Upgrades:** Recommendations and assistance with system upgrades to keep technology current.
- **Training:** Training programs for staff to maximize system utilization and efficiency.
- **Consultation:** Ongoing consultation to adapt systems to evolving needs and technologies.



By choosing Gilbert and Sons, you not only invest in cutting-edge technology but also in a partnership dedicated to delivering superior after-sales support and ensuring your complete satisfaction with our solutions.



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# OUR EXPERIENCE

## Hotels & Resorts

We provide integrated solutions encompassing PA/BGM systems, CCTV systems, advanced networking infrastructure, and robust after-sales support, ensuring seamless operations and superior guest experiences.



## Garment Factories

We deliver specialized solutions including PA/BGM systems, CCTV systems, advanced networking infrastructure, and comprehensive after-sales service, optimizing operational efficiency and workplace safety."



## Schools

We offer a comprehensive range of solutions including PA/BGM systems, CCTV systems, networking infrastructure, and dedicated after-sales support tailored to enhance safety, communication, and operational efficiency.



## Places of Worship

We provide a holistic range of services, including PA/BGM systems, CCTV solutions, advanced networking setups, and comprehensive after-sales support, ensuring enhanced security and seamless operations.





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# OUR EXPERIENCE



## Government Institutes

We offer specialized solutions including PA/BGM systems, CCTV systems, robust networking infrastructure, and dedicated after-sales support, ensuring efficient operations and enhanced security measures.

## Banks

We deliver comprehensive solutions including PA/BGM systems, CCTV systems, advanced networking infrastructure, and dedicated after-sales service, ensuring robust security measures and operational efficiency.

## Retail

We offer integrated solutions including PA/BGM systems, CCTV systems, advanced networking infrastructure, and responsive after-sales support, enhancing security and operational efficiency throughout the retail space.

## HOTEL PROJECTS



## BANKS & FINANCE



## SCHOOLS & INSTITUTES



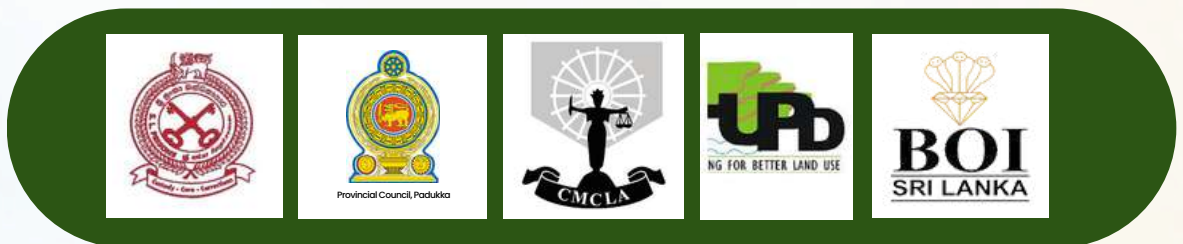
## CHURCHES & WORSHIP



## GARMENT INDUSTRY



## GOVERNMENT & INSTITUTIONS

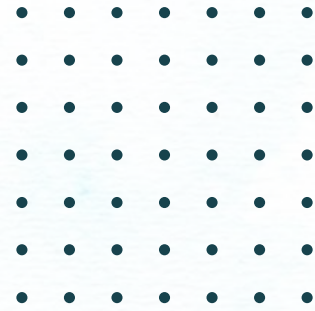




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# OUR RETAILERS



**FURLA**  
SINCE 1927 ITALY



**LONGINES**

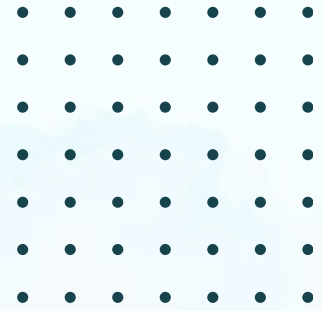


**VERO MODA**  
CHARLES & KEITH





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# OUR **AGENCIES**

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# GET IN TOUCH

At Gilbert and Sons, we specialize in delivering integrated solutions across various sectors, ensuring optimal performance and enhanced experiences in both residential and commercial settings...

## ***CONTACT US :***



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[www.gilbertandsons.lk](http://www.gilbertandsons.lk)



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